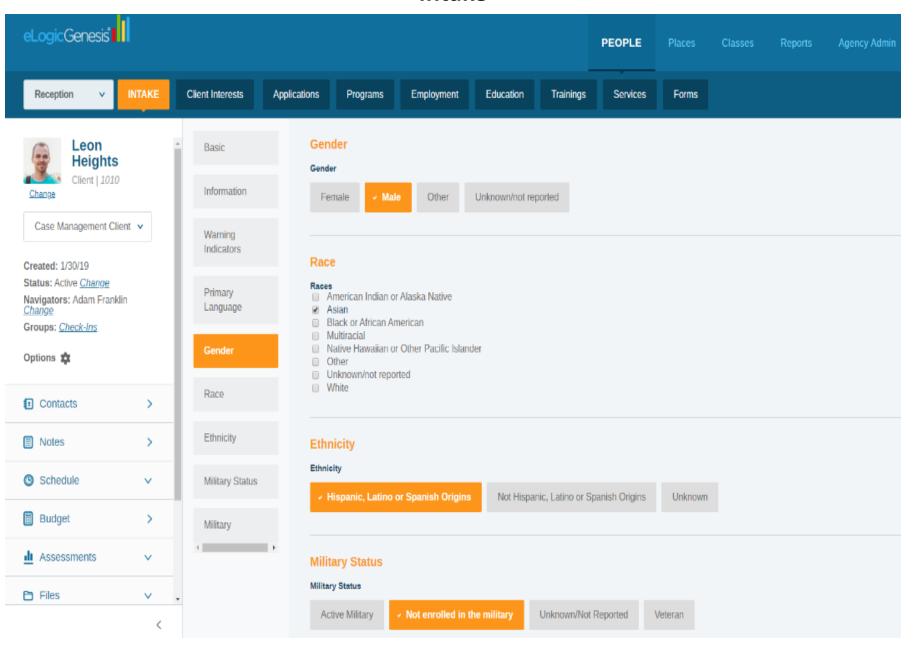
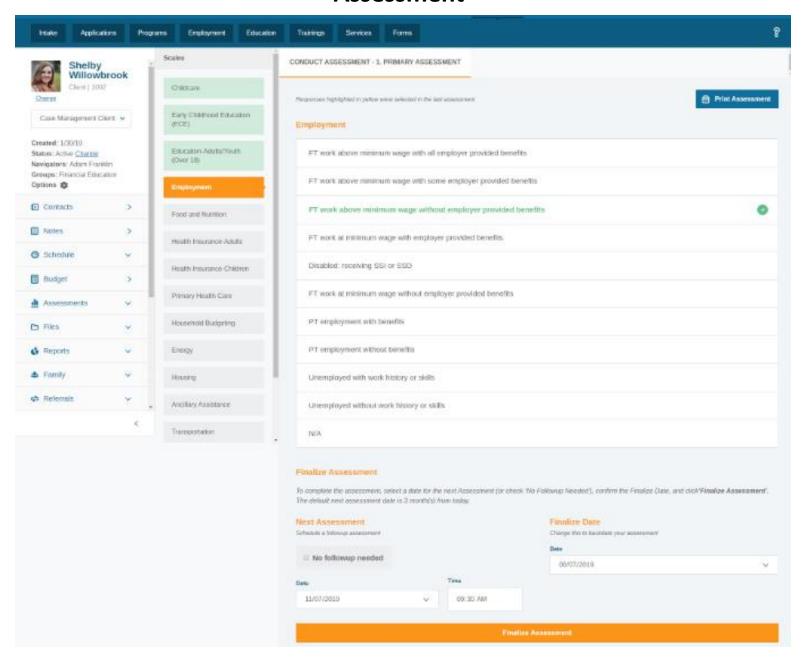
Data Model

| | Employment | Value |
|--------------------|---|---|
| | FT work above minimum wage with employer provided benefits | Value: 10 |
| Domain: Employment | PT employment (by choice) that supplements (adds to) income needs Retired or disabled; not in work force or seeking employment; sufficient | Value: 8 |
| Ę | income | Value: 8 |
| <u>6</u> | FT work above minimum wage without employer provided benefits | Value: 7 |
| 庿 | FT work at minimum wage with or without employer provided benefits | Value: 5 |
| | Receiving SSI or SSDI | Value: 5 |
| ᇔ | Employed. Currently on FMLA (no pay) | Value: 4 |
| 든 | PT employment with or without benefits | Value: 3 |
| ă | Unemployed with work history or skills | Value: 2 |
| | Retired or disabled; not in work force or seeking employment; insufficient income | Value: 1 |
| | | |
| | Unemployed without work history or skills | Value: 1 |
| | | |
| | Direct Service Name | Item Group? |
| | Background Check | Employability |
| | Background Check Career counseling | Employability Employability |
| | Background Check Career counseling CDL Certification | Employability Employability Employability |
| ent | Background Check Career counseling CDL Certification CDL Training | Employability Employability Employability Employability |
| nent | Background Check Career counseling CDL Certification CDL Training Employability assistance classes | Employability Employability Employability Employability Employability |
| yment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application | Employability Employability Employability Employability Employability Employability Employment |
| oloyment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair | Employability Employability Employability Employability Employability Employment Employment |
| mployment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement | Employability Employability Employability Employability Employability Employment Employment Employment |
| Employment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement Job readiness training/workshop | Employability Employability Employability Employability Employability Employment Employment Employment Employment Employability |
| e: Employment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement Job readiness training/workshop Job referrals | Employability Employability Employability Employability Employability Employment Employment Employment Employment Employability Employment |
| sale: Employment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement Job readiness training/workshop Job referrals Job retention | Employability Employability Employability Employability Employability Employment Employment Employment Employment Employment Employment Employment Employment Employment |
| Scale: Employment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement Job readiness training/workshop Job referrals Job retention Job search | Employability Employability Employability Employability Employability Employment Employment Employment Employment Employability Employment Employability Employment Employment Employment |
| Scale: Employment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement Job readiness training/workshop Job referrals Job retention Job search Life skills workshop | Employability Employability Employability Employability Employability Employment |
| Scale: Employment | Background Check Career counseling CDL Certification CDL Training Employability assistance classes Job application Job Fair Job placement Job readiness training/workshop Job referrals Job retention Job search | Employability Employability Employability Employability Employability Employment Employment Employment Employment Employability Employment Employability Employment Employment Employment |

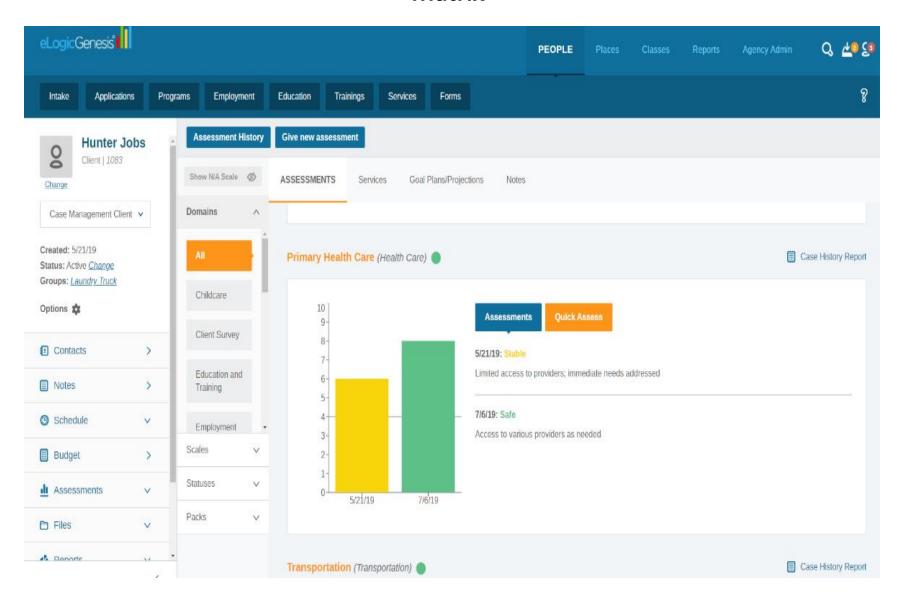
Intake



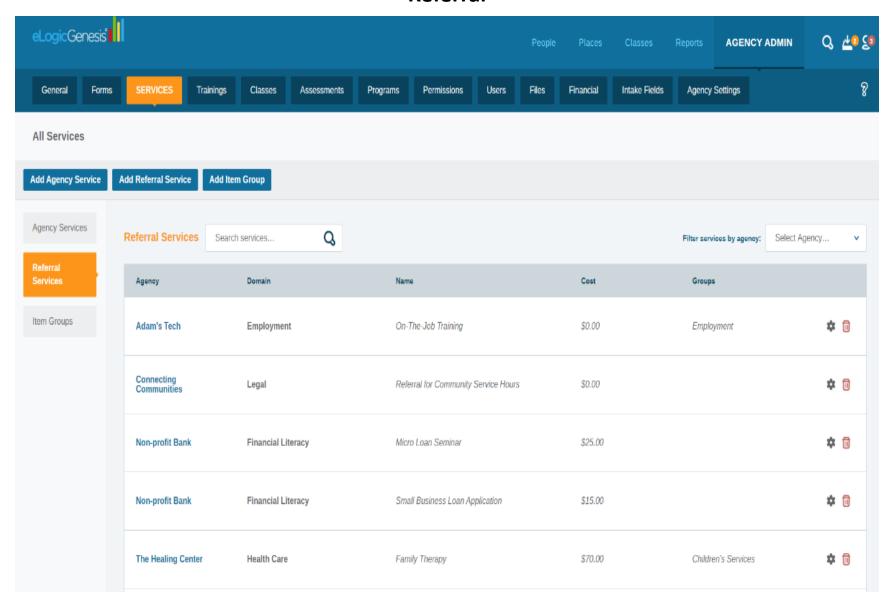
Assessment



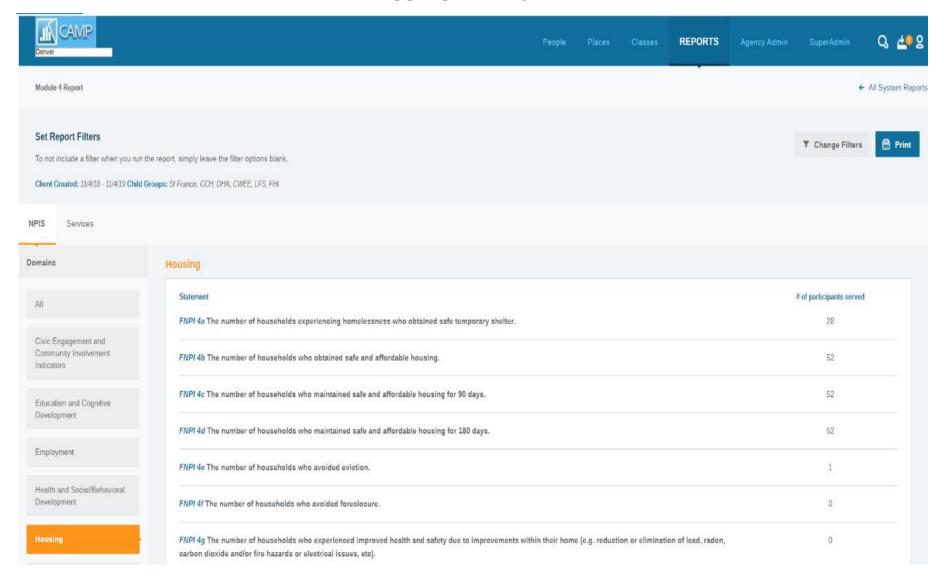
Matrix



Referral



Aggregate Report



What is Community Change/Transformation?

It is when **structural issues** in the community are ameliorated or **when a community wide issue changes** and it impacts **community statistics**, such as when the employment rate fluctuates.

| <u>Definition of Community-Level Work</u> Does the Initiative: | | | | |
|--|--|--|--|--|
| ✓ | Meet a clearly identified community need? | | | |
| ✓ | Result in community change that is observable and measurable? AND Is that change a direct result of the initiative? | | | |
| ✓ | Include community strategies that engage external stakeholders? (e.g., customers, community partners or others in the community) | | | |

Establishing Community Level Work

Identify the Need

- · Gather and verify data.
- Do a factor analysis consider the trends.

Identify the outcome you want

 Identify factor/s that will drive the selection of strategies.

Identify Strategy

- How will you meet your goal?
- Who will be your partners?

Identify performance measures

 Consider data that will demonstrate change.





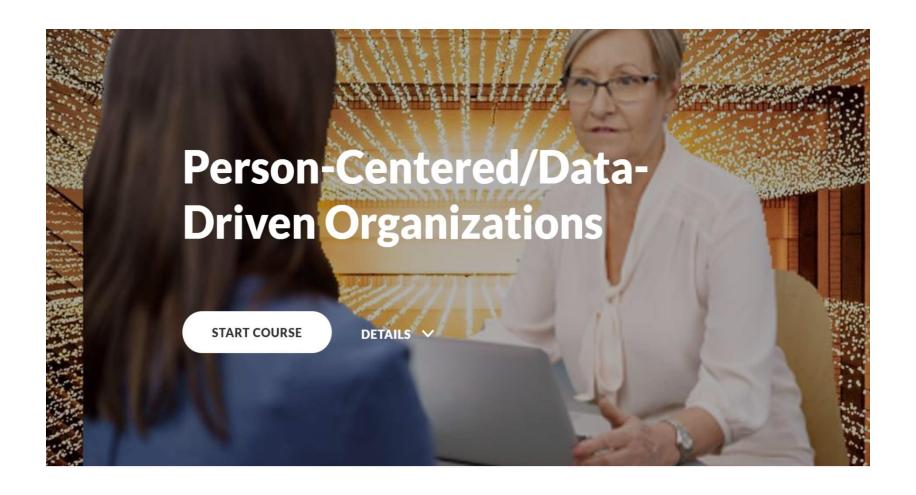
Development and Implementation of a Person Centered-Data Driven Organizational Framework for Delivery of Health and Human Services in the Denver Metro Community Action Network (DMCAN)

| The Person Centered-Data Driven Organization |
|---|
| What is a Person Centered-Data Driven Organization? |
| The Four Operational Pillars |
| Why Now? |
| The Application of Data Drivenness to the Denver Metro Community Action Network |

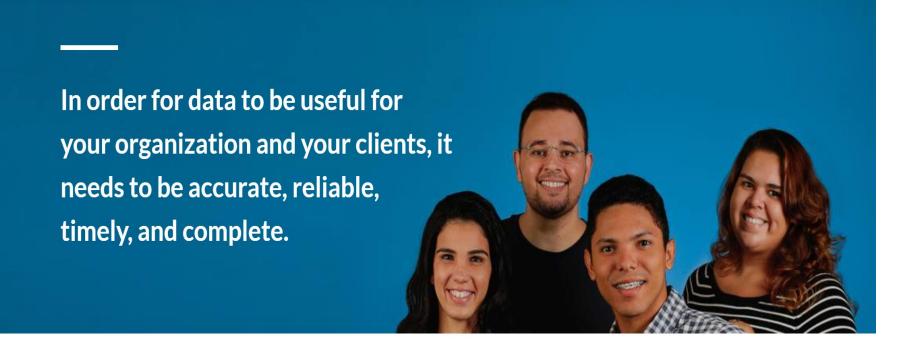
The Application of Data Drivenness to the Denver Metro Community Action Network: Steps One through Eleven

The Application of Technology to Managing Client Services and Data Analytics: Steps Twelve through Twenty-one

| Step Twelve: Digitize Paper Records and Forms | .26 |
|--|------|
| Step Thirteen: Consolidate Software Systems | .26 |
| Step Fourteen: Establishing a Client Portal | .27 |
| Step Fifteen: Identify Eligibility Criteria, Implement an Eligibility Calculate and Calculate Federal Poverty Levels | |
| Step Sixteen: Identify Data Security Protocol | . 28 |
| Step Seventeen: Quality Control | . 29 |
| Step Eighteen: Quality Control - Counting Clients and Follow-up | .30 |
| Step Nineteen: Baseline Assessment and Reassessments | .32 |
| Step Twenty: Communication | .32 |
| Step Twenty-One: Communication-Notifications, Reminders and Appointments | .33 |



An overview of what it means to be a Person-Centered/Data-Driven Organization, why it matters, and the framework for integrating data at the core of your organization.



There are two central themes in this section:

- Developing and establishing policies, procedures, common definitions and monitoring practices that could be implemented within the organization.
- Introducing the fundamentals of data analysis and evaluation to orient staff as to their roles and responsibilities in the process, not necessarily as data analysts, but in the supporting role as stewards of good data collection and management practices.

A data-driven organization is characterized by five core values:



Organizations can avoid the effects of scarcity by becoming more **resilient**.

Data can inform this process.

Reflection

- What signs of organizational scarcity do you see happening in your organization? How about organizational resilience?
- How does your agency demonstrate the five core values?
- What areas do you want to improve?

Organizations need to invest not just in data analytics, but sustain their focus across four operational pillars:

PEOPLE PROCESSES PLATFORMS PARTNERS

The organization must identify all persons and their roles and responsibilities in the collection and analysis of data. This includes staff within the organization itself as well as staff in other organizations such as those in the organization's referral network.





The Good Works

Helps clients gain and retain employment

Provides training for employment skills

Focus on getting clients into jobs quickly

Staff of the Good Works Agency



The Good Works Agency

Throughout this program, we will be observing the Good Works Agency (GWA) as they review how their organization uses data and makes decisions about what they would like to change.

As they review and plan, they want to keep in mind the four operational pillars.

People

The Good Works Agency has 12 staff members (plus a couple of unfilled positions), representing administration and several different programs.

The Person Centered-Data Driven Organization

Human Service organizations are frequently characterized as data rich but information poor. They are competent data collectors usually in compliance with third party reporting requirements but rarely have the opportunity to review, interpret or synthesize the data into information that can be applied to the management of the organization.

As Peter Drucker has written, "The organization must be information-based. Information must flow from the individuals doing the work to the board and management, and it must flow back as well."

In <u>Creating a Data-Driven Organization</u>, Carl Anderson starts off saying, "Data-drivenness is about building tools, abilities, and, most crucially, a *culture* that acts on data." It's about acquiring and analyzing data to make better decisions.

- An organization must be collecting data and it has to be the *right* data. It also has to be timely, accurate, clean, unbiased; and perhaps most importantly, it has to be trustworthy.
 - Data must be accessible and queryable. There must be a data-sharing culture within the organization so that data can be joined. An organization must have people with the right skills to use that data.
 - People must be in the loop to ask the right questions and have the skills to extract the right data and metrics and use that data for management and decision making.......O' Reilly.com
 - Without data you're just another person with an opinion.....William Edwards Deming

What is a Data Driven Organization?

A data driven organization is characterized by the following core values



The data driven approach values decisions that are supported by verifiable data



In addition to assuring the quality of data collection and storage, the data driven approach relies on effectiveness of analysis and interpretation of the data These values will only be effective if the information gained from the analysis is put to use to improve agency actions and produce results for families and communities



The success of this approach is based on data that is accurate, reliable, timely, and complete



It is imperative that the agency also has a system (or process) to store, retrieve and aggregate the data so it can be analyzed 3

This requires a management system that monitors data entry and provides follow up

Data Drivenness is the extent to which an organization is culturally and operationally oriented to apply data as a source of actionable insight in support of advocacy, marketing, engagement of stakeholders and the broader focus of the organization.

It implies that organizations have the right expertise, experience, and skills to get the most value out of their data with an emphasis on data analytics. Organizations need to invest not just in data analytics, but across four operational pillars:

People Platforms Partners Processes

The Four Operational Pillars



The organization must identify all persons and their roles and responsibilities in the collection and analysis of data. This includes staff within the organization itself as well as staff in other organizations such as those in the organization's referral network.



The organization must identify its database and any other databases with which it interacts or exchanges data. The platforms or databases must be clearly understood whether maintained in-house or by third party vendors.



Organizations rarely operate independently and the health and wellbeing of its partners are crucial to the accurate and reliable collection of data. Formal agreements are necessary for the sharing of data as are client confidentiality waivers and in many situations, HIPAA compliance.



Organizations must establish clearly articulated work processes that identify the flow of information, the involvement of staff, timeframes and reporting requirements.

<u>Please Note</u>: The Four Operational Pillars: People, Platforms, Partners and Processes are found in the literature going back at least 10 years and are defined by each author.

Mission

Working in a collaborative partnership and sharing resources and data, the Denver Metro Community Action Network (DMCAN) will increase the efficiency and effectiveness of employment and other supportive programs and services to Denver's low-income residents so they achieve economic stability, mobility, and security.

DMCAN Agency Logic Model

| | Identified Need, Problem, Situation | | Service or Activity | 01 | utcomeStatement of Expected Results |
|---|--|---|---|----|---|
| | Planning | | Intervention | | Benefit |
| • | Case workers and people served within the DMCAN Network may not be aware of the various referral options offered by | • | Create and manage the Denver Metro Community Action Network (DMCAN) Draft and sign an Inter-Agency Data | • | Coordinated referral/entry process resulting in better use of agency resources. |
| | member agencies. Formal network collaboration among member agencies is needed to improve | | Sharing Agreement for all DMCAN member agencies that sets the terms for data sharing, identifies shared data | • | Ability to identify available supportive services from among the DMCAN members. |
| | the efficiency and effectiveness of services supporting people moving towards economic stability, mobility, and security. | | confidentiality of participating clients. | • | Increased knowledge of available resources across the DMCAN network. |
| • | Staff from member agencies may benefit from knowing the specificskill sets of other | • | Establish policies and procedures for formal data referral sharing among network members. | • | Ability to identify the extent of, if any, duplication of services. |
| | member agency staff and through training and mutual support, may better serve their clients and support each other through training. | • | Identify the framework for collective CSBG and other required reporting on a community level for agencies in DMCAN. | • | Create realistic performance measures for job placement, employment and retention across DMCAN. |
| | | • | Develop Cost-Benefit and ROI (Return-on- Investment) scenarios for DMCAN. | • | Shared data to enhance the validity of program outcomes. |
| | service delivery system is a more efficient and effective operating model compared to individual agency efforts. | • | Provide training via The Learning Academy addressing both staff and organizational needs. | • | Demonstrate the collective impact of a data driven network on the efficiency and effectiveness of services. |
| • | Need to avoid duplication of services. | • | Identify short, intermediate and long-term | • | Measure the impact of training on staff performance, agency operations and |
| • | Need for agency training that integrates social work practices along the basics of | | training outcomes and the tracking of training results. | | service delivery. |
| | data drivenness and policy analysis for front line staff, supervisors, managers, and Boards of Directors. | • | Training on the Person-Centered Data Driven Services Delivery Model. | | |
| • | Need for agency training that establishes a professional staff development path with the goal of increasing employee retention and reducing turnover. | | | | |

DMCAN Employment Logic Model

| Identified Need, Problem, Situation | Service or Activity | OutcomeStatement of Expected Results | |
|---|--|--|--|
| Planning | Intervention | Benefit | |
| Planning There is a need for job training, education and supportive services for persons preparing for and seeking employment. Low income Denver Metro residents need to acquire employability skills that help prepare them for employment, living wage employment and a career path. Low income Denver residents need to acquire skills and educationin order to secure and maintain employment that leads to economic stability, mobility, and security. Need for Employability and Employment Supportive Services Lack of: Affordable housing near transportation. Positive environments to support healthy outcomes. Need: Affordable child care. Additional resources for health and mental health services. Need to: Supportre-entry reform. Supportand provide resources in proximity to where people in need live. | Intervention Digital literacy and job skills training. Enrollment in vocational training education programs. Enrollment in industry recognized certification programs. Job coaching. Career counseling. Job placement. Attendance at the Training Academy. New employers recruited collaboratively by DMCAN member agencies. Supportive Services for Persons in Employability and Employment Programs Identify and help refer clients into affordable childcare. Identify and refer clients into affordable and safe shelter and housing. Identify and refer clients to health and mental health services. | Employability Outcomes Improve digital literacy and job skills. Enrollment in a vocational program in their field of interest. Complete an industry recognized certification. Completion of a training academy. Obtain training or educational opportunities. Self-reporting on increased job skills and better self-image. New employers recruited by DMCAN member agencies. New employer members from different business sectors will be recruited to the Business Advisory Committee. Employment Outcomes Part time employment. Full time employment. Complete job readiness services and obtain employment. Complete an Academy and secure employment within ninety (90) days of completion. Complete an industry recognized certification and either obtain employment or advance within their industry within ninety (90) days of certification. | |

Denver Metro Community Action Network (DMCAN) Theory of Change

Mission: Working in a collaborative partnership and sharing resources and data, the Denver Metro Community Action Network (DMCAN) will increase the efficiency and effectiveness of employment and other supportive programs and services to Denver's low-income residents so they achieve economic stability, mobility, and security.

GOALS

SERVICES & STRATEGIES

IMPACT-SUCCESS

- Case workers in DMCAN learn about the various referral options offered by member agencies to foster an environment of shared rather than competitive services.
- Formal network collaboration improves the efficiency and effectiveness of services supporting people moving towards economic stability, mobility, and security.
- Demonstrate that a collective integrated service delivery system is a more efficient and effective operating model compared to individual agency efforts.
- Training that integrates social work practices with data drivenness and policy analysis for all agency staff and Boards and establishes a professional staff development path with the goal of increasing employee retention and reducing turnover.

- Ongoing management of DMCAN.
- Implement an Inter-Agency Data Sharing
 Agreement for all DMCAN member
 agencies that sets the terms for data
 sharing, identifies shared data elements
 and protects the privacy and confidentiality
 of participating clients.
- Establish policies and procedures for client referrals among DMCAN members.
- Identify the framework and outcomes for CSBG and other required reporting for community level work.
- Provide ongoing training via The Leadership Academy addressing both staff and organizational needs.
- Develop Cost-Benefit and ROI (Return-on-Investment) scenarios for DMCAN.

- Coordinated referral/entry process
 resulting in better use of agency resources.
- Ability to identify available supportive services and increased knowledge of resources across the DMCAN network.
- Identify duplication of services.
- Establish realistic performance measures for job placement, employment and retention across DMCAN agencies.
- Analyses of shared network data to enhance the validity of program outcomes.
- Demonstrate the collective impact of a data driven network on the efficiency and effectiveness of services.
- Measure and demonstrate the impact of training on staff performance, agency operations and service delivery.







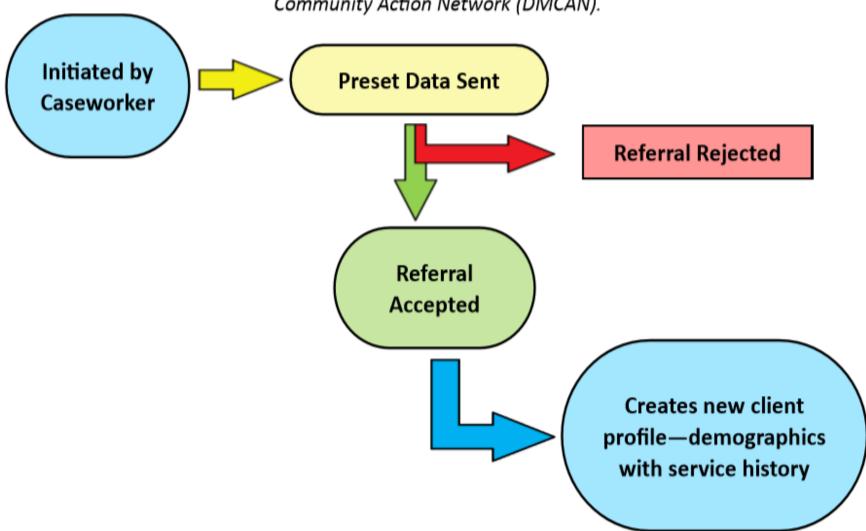
Denver Metro Community Action Network eLogic Genesis© Data Sharing Agreement

 By signing this Inter-Agency Data Sharing Agreement, the agencies identified in Exhibit A-Participating Agencies shall be designated a "participating agency" in the Denver Metro Community Action Network hereafter referred to as "DMCAN". Each signatory to this Data Sharing Agreement agrees to share demographic and programmatic client data using the eLogic Genesis© database in order to benefit clients and agency staff by eliminating duplicate intakes and other administrative and supportive activities in the provision of services to the agencies clients. Client data can be shared, with client consent, between participating agencies and each agency must be in compliance with HIPPA policies and procedures. Participating agencies will not share health or behavioral health data.

DMCAN Network Referral-Client Connections

Network referrals enable you to transfer client data to other agencies within the Denver Metro

Community Action Network (DMCAN).



DMCAN Members/Partners

Direct Service Agencies:

- Anschutz Medical Campus-Job Hub
- Bayaud Enterprises
- Denver Housing Authority
- Center for Work Education and Employment
- Colorado Coalition for the Homeless
- Lutheran Family Services
- Saint Francis Center
- Jewish Family Services (soon to join)

Supporting Partners

- Colorado Community Action Association
- Financial Health Institute
- The Center for Applied Management Practices